



Ocean Rate Bulletin

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	100%	20 Days	\$73.00									\$1,533

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 18\18

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	61%	61%	16 Days	\$162.00									\$3,402
Hyundai	28%	28%	14 Days	\$100.00									\$2,100
Hanjin	6%	6%	12 Days	\$100.00									\$2,100
Maersk	6%	6%	16 Days	\$100.00									\$2,100

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 377\377

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	20%	20%	13 Days										
Sea-Land	19%	19%	24 Days	\$71.00									\$1,491
Yang Ming	8%	8%	18 Days	\$118.00									\$2,478
COSCO	8%	8%	16 Days	\$71.00									\$1,491
NYK Line	7%	7%	14 Days	\$71.00									\$1,491
Hanjin	7%	7%	16 Days	\$71.00									\$1,491
Hyundai	7%	7%	13 Days	\$71.00									\$1,491
Cho Yang	6%	6%	16 Days	\$1,700 ¹									\$1,700
Maersk	5%	5%	15 Days	\$71.00									\$1,491
Mitsui OSK	4%	4%	13 Days	\$71.00									\$1,491
Evergreen	4%	4%	17 Days	\$71.00									\$1,491
P&O Nedlloyd	3%	3%	20 Days	\$71.00									\$1,491
K Line	2%	2%	18 Days	\$71.00									\$1,491
OOCL	1%	1%	14 Days	\$71.00									\$1,491

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 20\20

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	55%	55%	23 Days	\$142.00	\$1							23.5 KT	\$3,361
Sea-Land	45%	45%	26 Days	\$142.00	\$1							23.5 KT	\$3,361

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 10\10

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	40%	40%	14 Days	\$73.00									\$1,533
Hanjin	40%	40%	15 Days	\$73.00									\$1,533
Hapag-Lloyd	10%	10%	15 Days	\$152.00	\$1		9%						\$3,341
Hyundai	10%	10%	15 Days	\$81.00	\$1		9%						\$1,875

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	100%	16 Days	\$169.00	\$1			\$34					\$4,284

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 13\13

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	30%	30%	18 Days	\$94.00	\$1		9%						\$2,173
Hanjin	24%	24%	20 Days	\$94.00	\$1		9%						\$2,173
Cho Yang	23%	23%	20 Days	\$94.00	\$40 ¹		9%						\$2,192
OOCL	15%	15%	18 Days	\$94.00	\$1		9%						\$2,173
Mitsui OSK	8%	8%	18 Days	\$94.00	\$1		9%						\$2,173

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 96\96

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	38%	38%	10 Days										
COSCO	27%	27%	13 Days										
K Line	12%	12%	12 Days	\$67.00	\$1		34%						\$1,906
Yang Ming	5%	5%	12 Days										
NYK Line	5%	5%	11 Days	\$67.00	\$1		34%						\$1,906
Evergreen	4%	4%	11 Days	\$67.00	\$1		34%						\$1,906
Hanjin	3%	3%	11 Days	\$67.00	\$1		34%						\$1,906 ¹⁷
Maersk	3%	3%	11 Days	\$67.00									\$1,906
Hyundai	1%	1%	10 Days	\$67.00	\$1		34%						\$1,906
Sea-Land	1%	1%	11 Days	\$67.00	\$1		34%						\$1,906
OOCL	1%	1%	11 Days	\$67.00	\$1		34%						\$1,906

17 Rate is based on YY movement not SY.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 102\102

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	22%	22%	15 Days	\$71.00									\$1,491
Yang Ming	18%	18%	16 Days	\$118.00									\$2,478
Hyundai	16%	16%	14 Days	\$71.00									\$1,491
Hanjin	16%	16%	17 Days	\$71.00									\$1,491
Mitsui OSK	13%	13%	13 Days	\$71.00									\$1,491
Evergreen	8%	8%	14 Days	\$71.00									\$1,491
Zim Line	5%	5%		\$2,550 ¹	\$20 ¹								\$2,570
NYK Line	2%	2%	15 Days	\$71.00									\$1,491
Maersk	1%	1%	16 Days ³	\$71.00									\$1,491

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 480\480

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	19%	19%	9 Days ³	\$67.00	\$1		34%						\$1,906
Sea-Land	16%	16%	10 Days ³	\$67.00	\$1		34%						\$1,906
Hanjin	15%	15%	13 Days	\$67.00	\$1		34%						\$1,906
COSCO	11%	11%	10 Days										
Maersk	9%	9%	10 Days ³	\$67.00	\$1		34%						\$1,906
Hyundai	6%	6%	11 Days	\$67.00	\$1		34%						\$1,906
NYK Line	6%	6%	9 Days	\$67.00	\$1		34%						\$1,906
APL	6%	6%	11 Days										
Mitsui OSK	5%	5%	11 Days	\$67.00	\$1		34%						\$1,906
K Line	3%	3%	10 Days	\$67.00	\$1		34%						\$1,906
OOCL	2%	2%	9 Days	\$67.00	\$1		34%						\$1,906
Hapag-Lloyd	1%	1%	10 Days	\$67.00	\$1		34%						\$1,906

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

Monthly Market Share For: January 1999

Month\Year: 4\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
FESCO	100%	100%											